

## Abe & Kellie Francis

### Why we host:

- Allows us to fully utilise the space that we have.
- Cover the additional fees and cost that the council have placed on us.
- Meet new people from all over the world.

### How we benefit from the income:

- Allowed Kellie to start a business and pursue a dream
- Helped us help friends in the community whilst they build their home
- We are not priced extortionately which allows people to spend more in the community

### The positive impact it has made on my life:

- Space for friends & family
- Allowed my wife to start a business
- Cut down on multiple jobs
- Disposable income
- New friends

### What it would mean to no longer be able to host:

- Empty flat / rooms for long periods of time
- Less disposable income = less spent in the community
- Higher longer term rental rates.
- Potentially close down Kellie's business.

### How our hosting supports the local community:

- Provides local work
- Eases Queenstown fragile infrastructure
- Recommend local business & activities
- Allows families with tighter budgets to enjoy Queenstown

### What do we recommend to guests to do in Queenstown

Created an informations book covering our recommendations on

- Restaurants
- Wineries
- Activities
- Walks
- Day trips